This hands-on training class takes an in-depth look at the MOBILEsales application functionality and integration with Apex.

Integration
- Apex
- Data sync for MOBILEsales and Apex

Home Screen
- Navigation
- Tiles and Links

Companies
- Company and Contact search
- Prospect vs Company
- Company Tabs: Bid History, Actual Sales / Volumes
- Contact Tabs

Bids
- Bid Search
- New Bid
- Products
  - Add Products
  - Product Templates
  - Edit Products
  - Forecast Products
- Bidders
  - New Bidders
  - Quoting Bidders
  - Creating Sales Orders
- Schedule
- Cost Analysis
- Competitors
- Lost Reasons

Sales Orders Orders
- Today and Tomorrow Orders
- Search Orders
- Order Drill Down

Reports
- Call Report
- Project Map
- General Reports

Command
Alkon

Admin
- User Profiles
- Standard Clauses
- Project Statuses
- Product Templates
- Plants
- Competitors
- General Admin Tabs